



# PROPELLER

A FORCE FOR  
SOCIAL INNOVATION

Allison DeJong – Senior Water Manager, Propeller

Propeller's mission is to grow and support entrepreneurs to tackle social and environmental disparities.

- Overview of CPRA
- CPRA Contracts
  - Professional Services
  - Consulting Services
  - Construction
  - New Procurement Types
- Hudson Initiative
- More Information
- Questions?

## Louisiana's Coastal Protection and Restoration

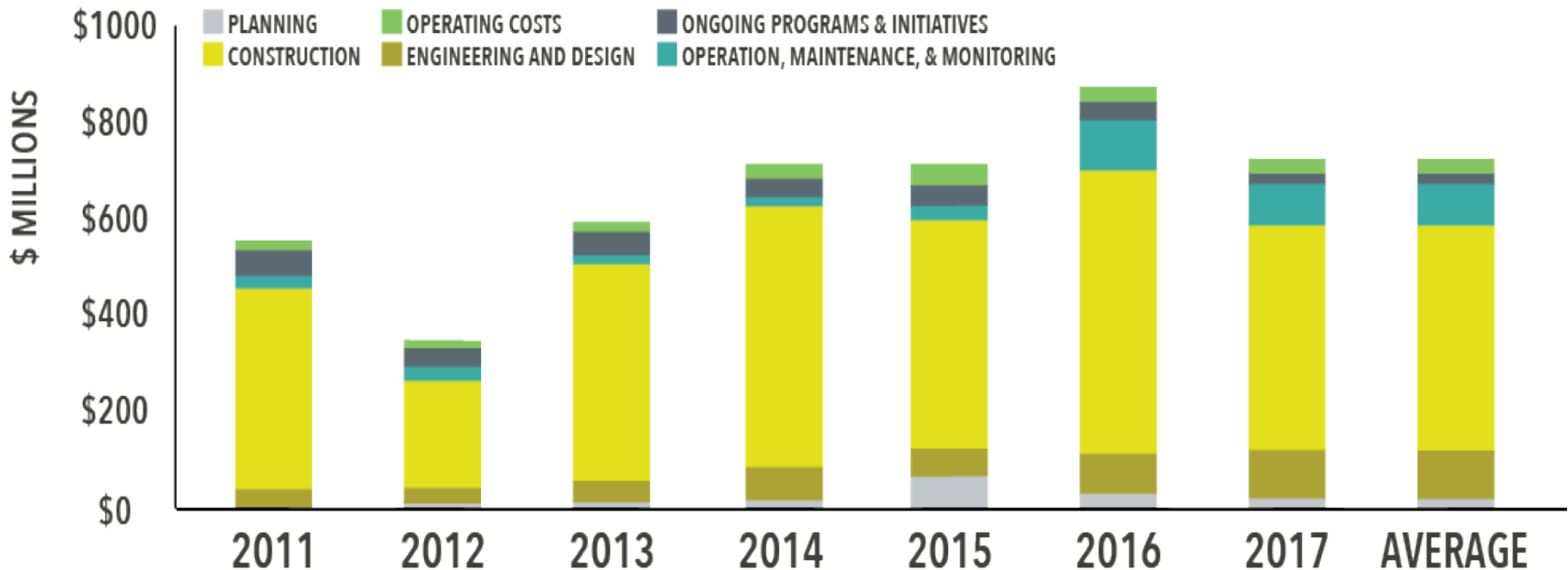
Authority (CPRA) is the agency with the mandate and authority to shepherd coastal restoration and protection projects through:

- Planning
- Engineering and Design
- Construction
- Operation
- Maintenance and Monitoring

# CPRA Expenditures

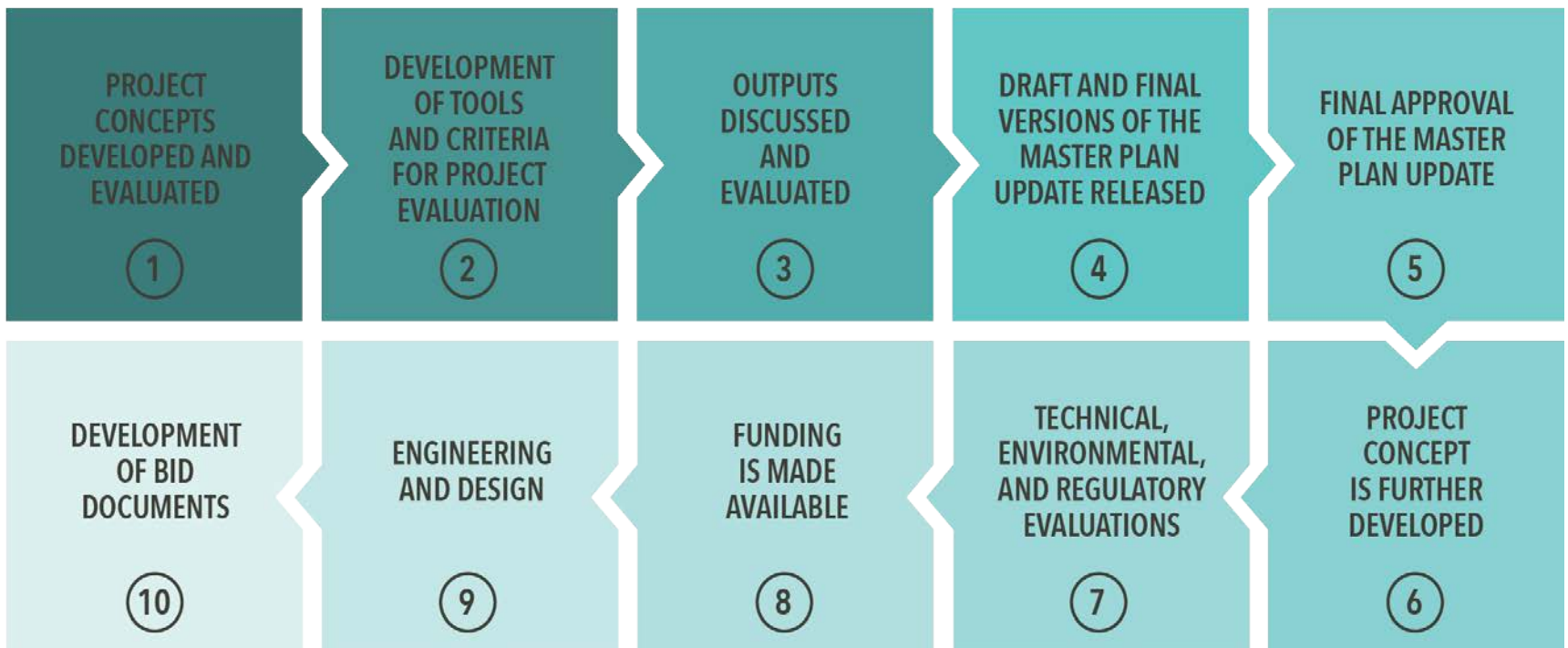
PROPELLER

SUMMARY OF EXPECTED EXPENDITURES BY FISCAL YEAR [PER ANNUAL PLANS]



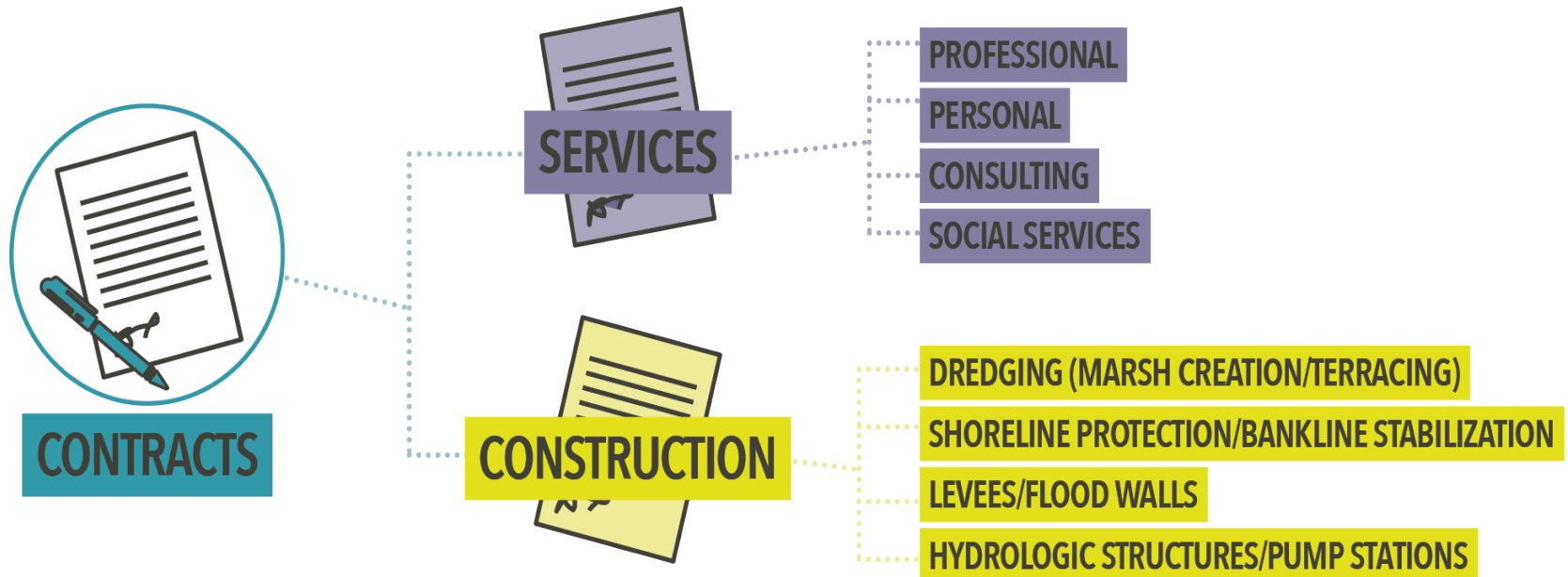
# CPRA Project Process

PROPELLER



# Types of Contracts

PROPELLER



- Surveying Services
- Geotechnical Services
- Engineering Services
  - Coastal Engineering Services
  - General Engineering Services 1: Full Service
  - General Engineering Services 2: Limited Service
- Land Services
- Legal Services



# Professional Services Procurements

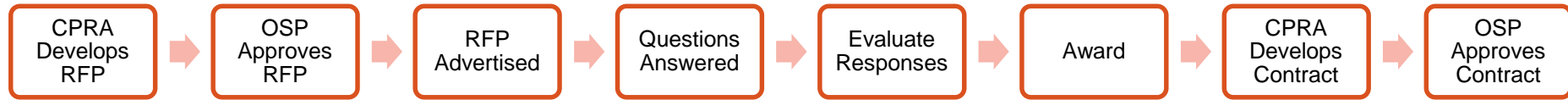
PROPELLER

- No competitive process required – but CPRA uses them.
- Request for Statement of Interest and Qualifications (RSIQ)
  - Project-specific work
- Indefinite Delivery, Indefinite Quantity (IDIQ)
  - Not project-specific
  - No guarantee of actual work

- Consulting Services are specialized services provided by specific experts to solve an assigned problem or provide counsel or analysis.
- Consulting Services contracts greater than \$50,000 require a competitive process (RFP).
- Most common at CPRA: Environmental Science Consulting Services

# Procurement Process (Consulting Services)

PROPELLER



# Sample Procurement Timeline

Step	Timeframe
Agency develops RFP draft	2-4 weeks
Agency internal approvals	1 week
RFP review by OSP	4 weeks
PST review (if applicable)	2 weeks
Agency RFP activities (advertise through receipt of proposals)	3-5 weeks
Evaluation	1 day-2 weeks
Agency awards and negotiations	1-2 weeks
PST review of unsigned contract (if applicable)	2 weeks
Agency makes edits from PST and obtains signatures on contract	1 day-2 weeks
OSP review and approval of final RFP documents and contract(s)	3 weeks
Total time to allow	14.5-21 weeks (approx. 5 months)
Total time to allow if PST included	19-27 weeks (6 months)

# CPRA's Procurement Preferences

PROPELLER

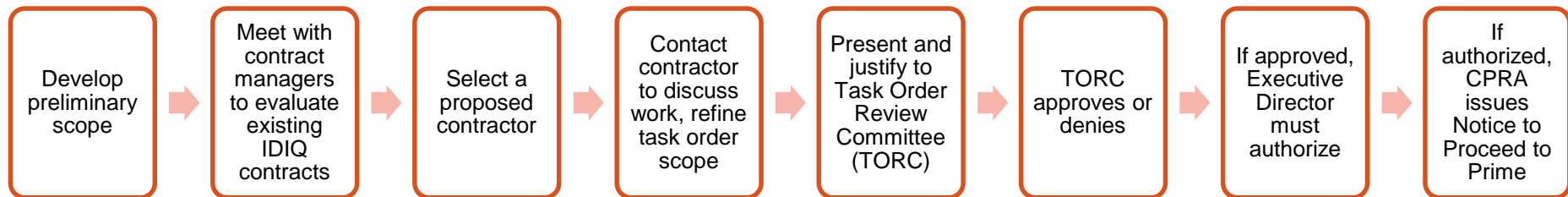
- IDIQ contracts – most flexibility for CPRA
  - Task orders for project demands as they arise
- \$3 to \$5 million with a three year duration
- New requests for capabilities generally issued every 18-24 months

- Evaluation and selection are based on lowest bid
- Office of Facility Planning and Control reviews, advertises, hosts, and opens construction bids
- IDIQs are also used – no guarantee of work
  - Firms are “on the roster” when tasks are needed
- Responders typically build teams, but CPRA contracts only with the Prime Contractor
- No split of work required

# Construction Contract Process

PROPELLER

For each project, an internal Project Development Team is created. When they determine the need for a task order, they will:



- CMAR
  - Construction Management At-Risk
  - Integrates the construction contractor during the early design phase of the project to obtain input on cost, scheduling and constructability
  - Should lead to lower costs and faster construction
  - Used for major sediment diversions



- Outcome-Based Performance Contracting (OBPC)
- Utilizes a full delivery, single contract to finance, design, construct, monitor and maintain a project over a set period of time with payment made by CPRA based on the contractor successfully meeting project performance milestones and goals.
- Will be used within Barataria Basin on specific

Louisiana's Hudson Initiative is a certification program for eligible small businesses to gain greater access to purchasing and contracting opportunities.

State agencies are encouraged to get quotes from and use qualified, certified Hudson businesses.



**[www.ledsmallbiz.com](http://www.ledsmallbiz.com)** to register

# Hudson Eligibility Criteria

PROPELLER

- Must be headquartered in Louisiana
- Must have fewer than 50 full time employees
- Average annual gross receipts must not exceed \$5 million (non-construction) or \$10 million (construction companies)
- Must be independently owned and operated
- Must not be dominant in its professional field
- Must be owned by persons domiciled in Louisiana
- Must be owned by and have officers who are US citizens or legal residents

Per the Division of Administration, prime contractors are eligible to receive additional points for having Hudson-certified companies as part their bid.

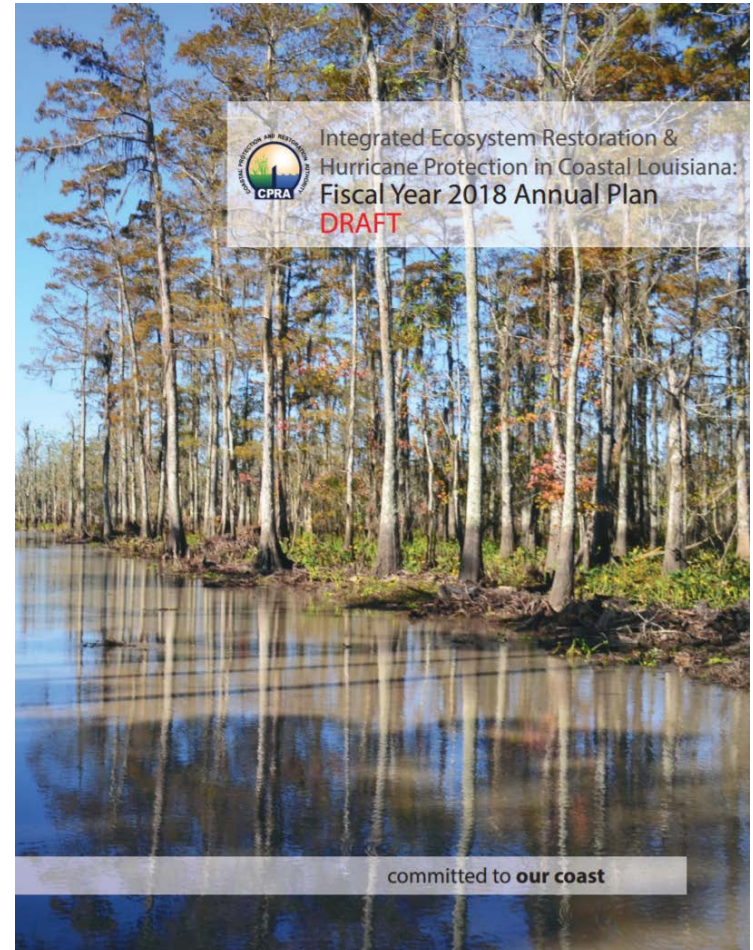
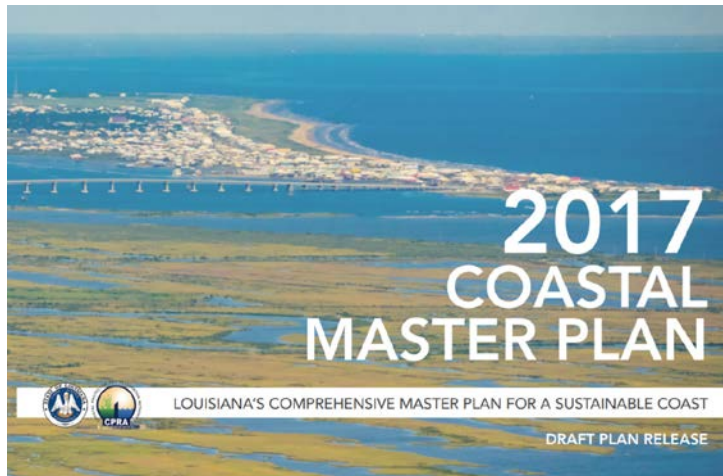
CPRA has included Hudson in their selection criteria in the past and is expected to do so in the future.

# More Information

PROPELLER

## CPRA Plans

- Coastal Master Plan
- Annual Spending Plans



## Attend meetings:

- CPRA Board meetings
- Governor's Advisory Commission meetings

Sign up for CPRA emails on [coastal.la.gov](http://coastal.la.gov)

CPRA's Quarterly Progress Reports are available  
online:

<http://coastal.la.gov/resources/library/reports/>

These reports are essential for understanding the  
timeline of projects and what is in CPRA's pipeline.

# More Information

PROPELLER

CPRA's procurements are all available on their website:

The screenshot displays the CPRA website interface. At the top left is the CPRA logo, a circular emblem with a sun, water, and a levee, with the text "CPRA" below it. To the right of the logo is the text "Coastal Protection and Restoration Authority". Further right is a "Sign Up. Stay Informed." section with an "Email" input field, a "Zipcode" input field, and a "Subscribe" button. Below this is a horizontal navigation menu with the following items: "About CPRA", "What's At Stake", "Our Plan", "Our Work", "Newsroom", "Resources", and "Calendar". The "Resources" menu is open, showing a list of links: "Library", "Videos", "RFPs, RSIQs – Contracts", and "Public Records Request". An orange arrow points from the "RFPs, RSIQs – Contracts" link to a sidebar panel on the right. This panel contains a "Risk" section with a "Scenario" dropdown set to "Without Plan", a "Depth (Feet)" legend with a color scale from green to blue, and a "Risk" table with columns for "Risk" and "Vegetation". The table has rows for "DRAFT" and "Resources to Review (14)", with "Economic Message" below. The map in the background shows the Gulf Coast of Louisiana, with labels for "Lake Charles", "Baton Rouge", "New Orleans", and "Houma". A search bar at the top of the map says "Search by address" and "Find My Info! Enter address(es) to see your information".



## Project Hotlist

### Projects to be Bid in the Next 6 Months

Project ID	Project Name	Parish	Program
BA-0125	NORTHWEST TURTLE BAY MARSH CREATION	Jefferson	CWPPRA
ME-0020	SOUTH GRAND CHENIER MARSH CREATION	Cameron	CWPPRA

# Questions?

PROPELLER

Any questions?

# CONTACT

PROPELLER

**Allison DeJong, AICP** Propeller

(504) 475-4388

[adejong@gopropeller.org](mailto:adejong@gopropeller.org)



# PROPELLER

A FORCE FOR  
SOCIAL INNOVATION