Introduction

Allison DeJong – Senior Water Manager, Propeller

Propeller’s mission is to grow and support entrepreneurs to tackle social and environmental disparities.
Overview

• Overview of CPRA
• CPRA Contracts
  • Professional Services
  • Consulting Services
  • Construction
• New Procurement Types
• Hudson Initiative
• More Information
• Questions?
Louisiana’s Coastal Protection and Restoration Authority (CPRA) is the agency with the mandate and authority to shepherd coastal restoration and protection projects through:

- Planning
- Engineering and Design
- Construction
- Operation
- Maintenance and Monitoring
CPRA Project Process

1. PROJECT CONCEPTS DEVELOPED AND EVALUATED
2. DEVELOPMENT OF TOOLS AND CRITERIA FOR PROJECT EVALUATION
3. OUTPUTS DISCUSSED AND EVALUATED
4. DRAFT AND FINAL VERSIONS OF THE MASTER PLAN UPDATE RELEASED
5. FINAL APPROVAL OF THE MASTER PLAN UPDATE
6. PROJECT CONCEPT IS FURTHER DEVELOPED
7. TECHNICAL, ENVIRONMENTAL, AND REGULATORY EVALUATIONS
8. FUNDING IS MADE AVAILABLE
9. ENGINEERING AND DESIGN
10. DEVELOPMENT OF BID DOCUMENTS
Types of Contracts

- Contracts
- Services
  - Professional
  - Personal
  - Consulting
  - Social Services
- Construction
  - Dredging (marsh creation/terracing)
  - Shoreline protection/bankline stabilization
  - Levees/flood walls
  - Hydrologic structures/pump stations
Professional Services Contracts

- Surveying Services
- Geotechnical Services
- Engineering Services
  - Coastal Engineering Services
  - General Engineering Services 1: Full Service
  - General Engineering Services 2: Limited Service
- Land Services
- Legal Services
Professional Services
Procurements

- No competitive process required – but CPRA uses them.
- Request for Statement of Interest and Qualifications (RSIQ)
- Project-specific work
- Indefinite Delivery, Indefinite Quantity (IDIQ)
- Not project-specific
- No guarantee of actual work
Consulting Services

• Consulting Services are specialized services provided by specific experts to solve an assigned problem or provide counsel or analysis.
• Consulting Services contracts greater than $50,000 require a competitive process (RFP).
• Most common at CPRA: Environmental Science Consulting Services
Procurement Process
(Consulting Services)

CPRA Develops RFP → OSP Approves RFP → RFP Advertised → Questions Answered → Evaluate Responses → Award → CPRA Develops Contract → OSP Approves Contract
### Sample Procurement Timeline

<table>
<thead>
<tr>
<th>Step</th>
<th>Timeframe</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agency develops RFP draft</td>
<td>2-4 weeks</td>
</tr>
<tr>
<td>Agency internal approvals</td>
<td>1 week</td>
</tr>
<tr>
<td>RFP review by OSP</td>
<td>4 weeks</td>
</tr>
<tr>
<td>PST review (if applicable)</td>
<td>2 weeks</td>
</tr>
<tr>
<td>Agency RFP activities (advertise through receipt of proposals)</td>
<td>3-5 weeks</td>
</tr>
<tr>
<td>Evaluation</td>
<td>1 day-2 weeks</td>
</tr>
<tr>
<td>Agency awards and negotiations</td>
<td>1-2 weeks</td>
</tr>
<tr>
<td>PST review of unsigned contract (if applicable)</td>
<td>2 weeks</td>
</tr>
<tr>
<td>Agency makes edits from PST and obtains signatures on contract</td>
<td>1 day-2 weeks</td>
</tr>
<tr>
<td>OSP review and approval of final RFP documents and contract(s)</td>
<td>3 weeks</td>
</tr>
<tr>
<td>Total time to allow</td>
<td>14.5-21 weeks (approx. 5 months)</td>
</tr>
<tr>
<td>Total time to allow if PST included</td>
<td>19-27 weeks (6 months)</td>
</tr>
</tbody>
</table>
CPRA’s Procurement Preferences

- IDIQ contracts – most flexibility for CPRA
- Task orders for project demands as they arise
- $3 to $5 million with a three year duration
- New requests for capabilities generally issued every 18-24 months
Construction Contracts

• Evaluation and selection are based on lowest bid
• Office of Facility Planning and Control reviews, advertises, hosts, and opens construction bids
• IDIQs are also used – no guarantee of work
• Firms are “on the roster” when tasks are needed
• Responders typically build teams, but CPRA contracts only with the Prime Contractor
• No split of work required
Construction Contract Process

For each project, an internal Project Development Team is created. When they determine the need for a task order, they will:

1. Develop preliminary scope
2. Meet with contract managers to evaluate existing IDIQ contracts
3. Select a proposed contractor
4. Contact contractor to discuss work, refine task order scope
5. Present and justify to Task Order Review Committee (TORC)
6. TORC approves or denies
7. If approved, Executive Director must authorize
8. If authorized, CPRA issues Notice to Proceed to Prime
New Procurement Types

• CMAR
  • Construction Management At-Risk
  • Integrates the construction contractor during the early design phase of the project to obtain input on cost, scheduling and constructability
  • Should lead to lower costs and faster construction
  • Used for major sediment diversions
New Procurement Types

- **Outcome-Based Performance Contracting (OBPC)**
  - Utilizes a full delivery, single contract to finance, design, construct, monitor and maintain a project over a set period of time with payment made by CPRA based on the contractor successfully meeting project performance milestones and goals.
  
- Will be used within Barataria Basin on specific
Louisiana’s Hudson Initiative is a certification program for eligible small businesses to gain greater access to purchasing and contracting opportunities. State agencies are encouraged to get quotes from and use qualified, certified Hudson businesses. www.ledsmallbiz.com to register
Hudson Eligibility Criteria

• Must be headquartered in Louisiana
• Must have fewer than 50 full time employees
• Average annual gross receipts must not exceed $5 million (non-construction) or $10 million (construction companies)
• Must be independently owned and operated
• Must not be dominant in its professional field
• Must be owned by persons domiciled in Louisiana
• Must be owned by and have officers who are US citizens or legal residents
CPRA & Hudson

Per the Division of Administration, prime contractors are eligible to receive additional points for having Hudson-certified companies as part of their bid. CPRA has included Hudson in their selection criteria in the past and is expected to do so in the future.
More Information

CPRA Plans

• Coastal Master Plan
• Annual Spending Plans
Attend meetings:

- CPRA Board meetings
- Governor’s Advisory Commission meetings

Sign up for CPRA emails on coastal.la.gov
CPRA’s Quarterly Progress Reports are available online:

http://coastal.la.gov/resources/library/reports/

These reports are essential for understanding the timeline of projects and what is in CPRA’s pipeline.
More Information

CPRA’s procurements are all available on their website:

coastal.la.gov
# Project Hotlist

Projects to be Bid in the Next 6 Months

<table>
<thead>
<tr>
<th>Project ID</th>
<th>Project Name</th>
<th>Parish</th>
<th>Program</th>
</tr>
</thead>
<tbody>
<tr>
<td>BA-0125</td>
<td>NORTHWEST TURTLE BAY MARSH CREATION</td>
<td>Jefferson</td>
<td>CWPPRA</td>
</tr>
<tr>
<td>ME-0020</td>
<td>SOUTH GRAND CHENIER MARSH CREATION</td>
<td>Cameron</td>
<td>CWPPRA</td>
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</tbody>
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Questions?

Any questions?
Allison DeJong, AICP  Propeller
(504) 475-4388
adejong@gopropeller.org